
Maersk – Nigerian DRY fish market - seen from a carrier

Fredrik Hagberg

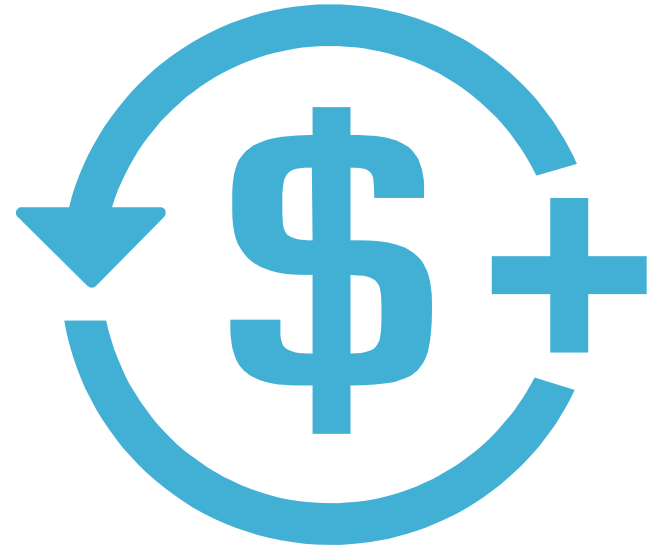


Market Challenges

Market Growth



Increased operational cost

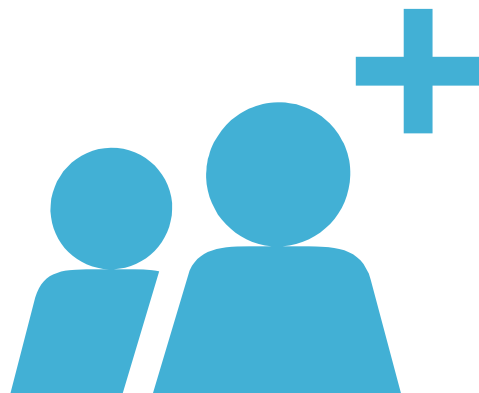


Infrastructure

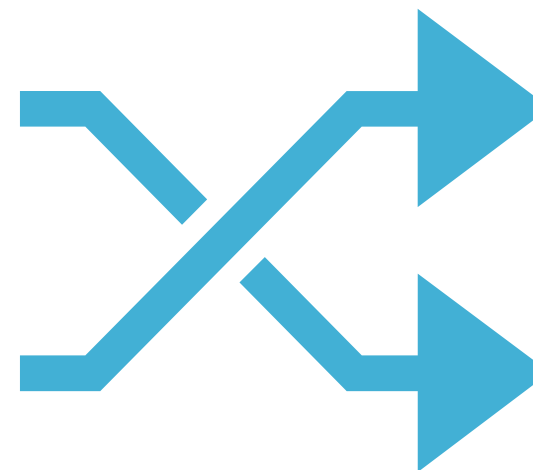


Market Growth

Increasing demand from Middle class

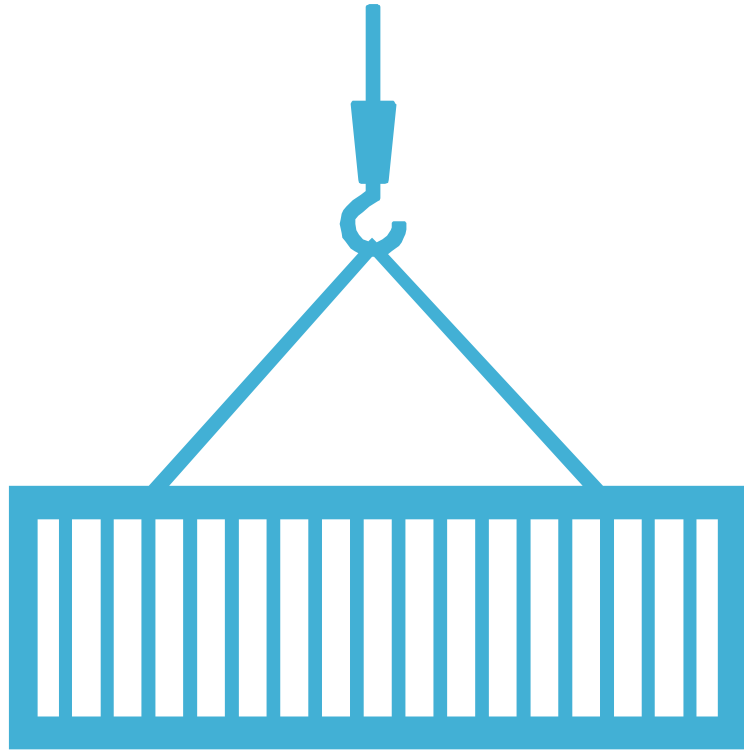


Market shiftings



Infrastructure

Terminal Capacity



Inland gateways

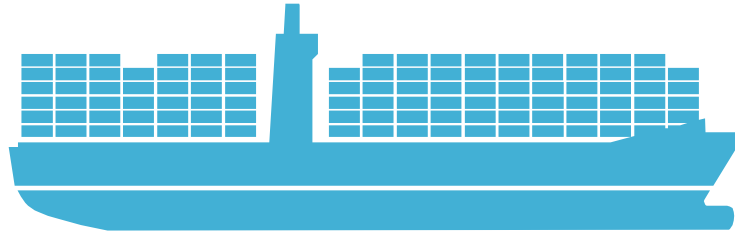


Increased operational costs

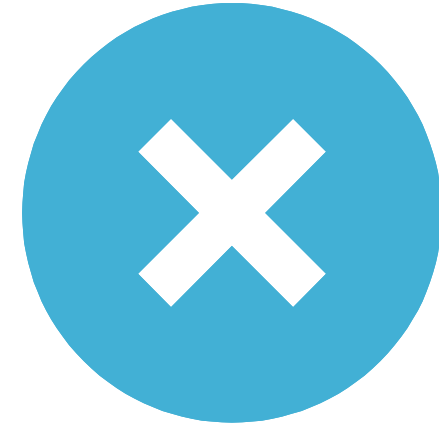
Holding Bays



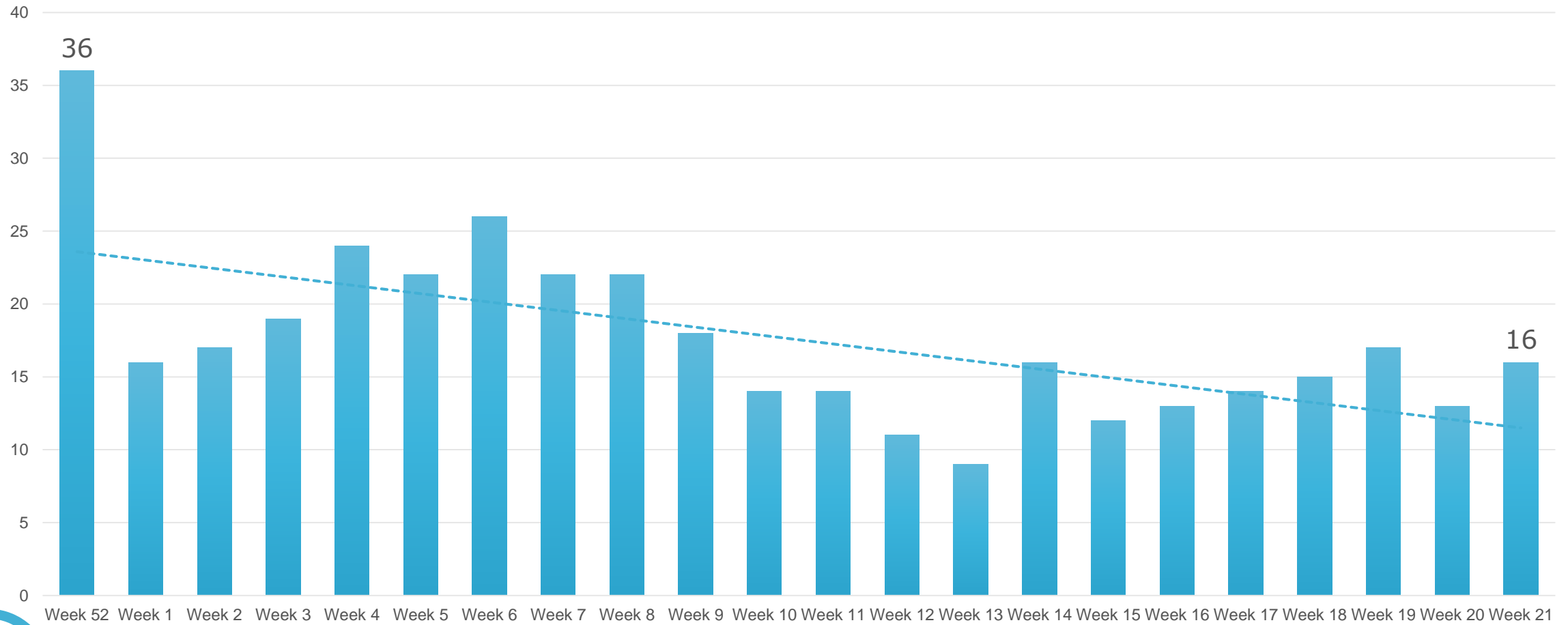
Adding extra vessel



Piracy

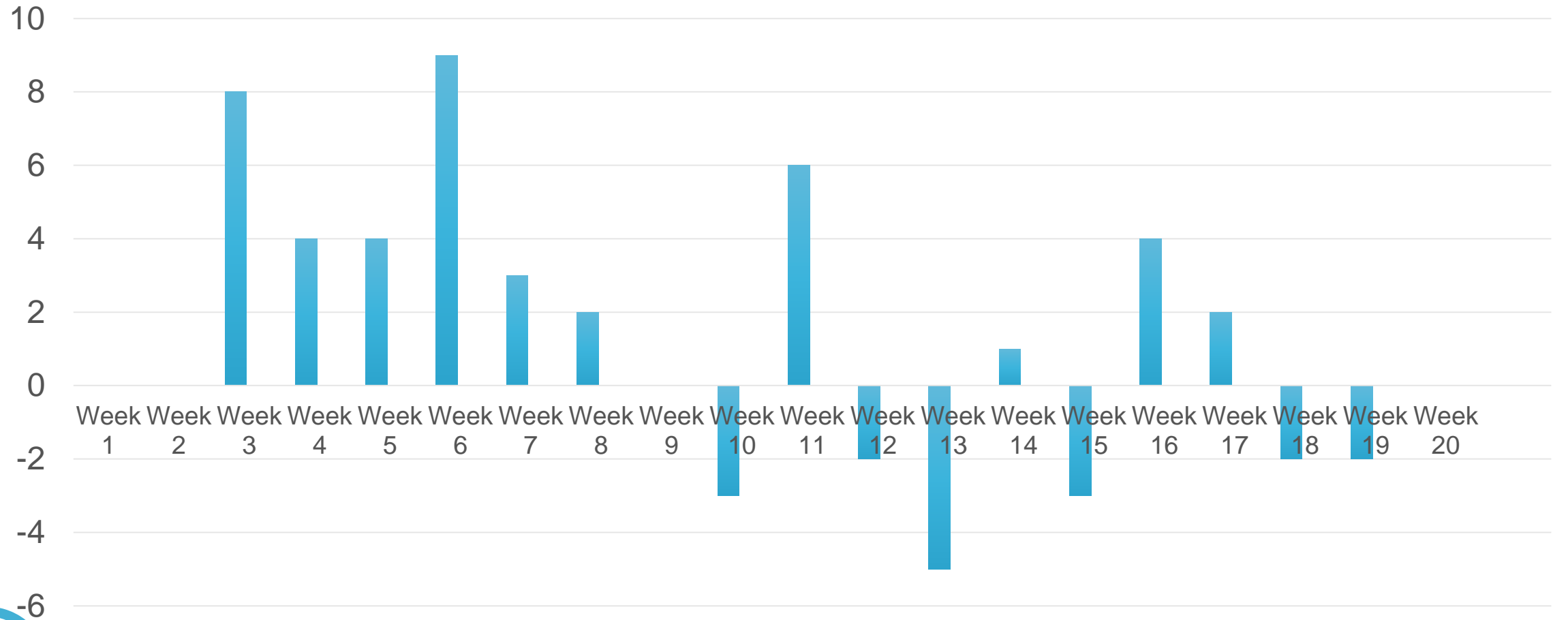


Transit time from West Med to Apapa (Lagos)



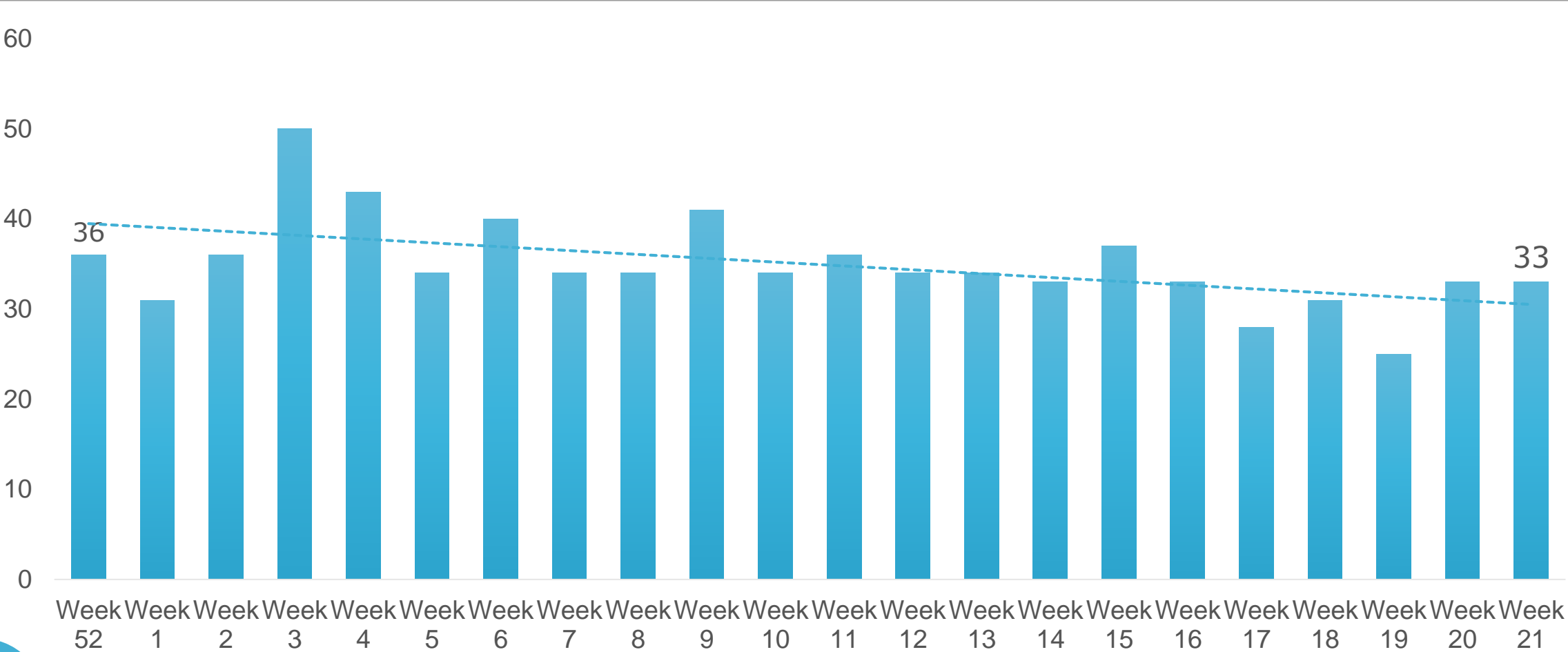
Classification: Public

Vessel arrival precision into Apapa (Lagos)



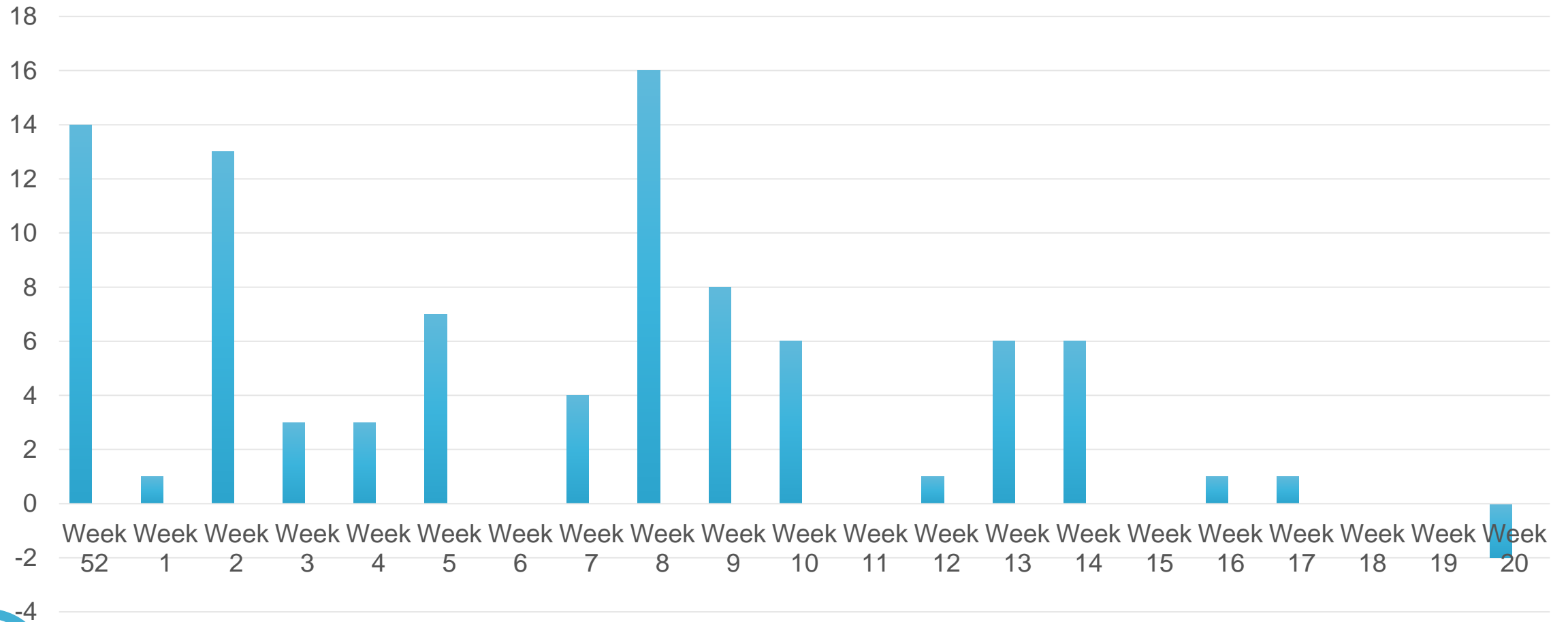
Classification: Public

Transit time from West Med to Onne



Classification: Public

Vessel arrival precision into Onne



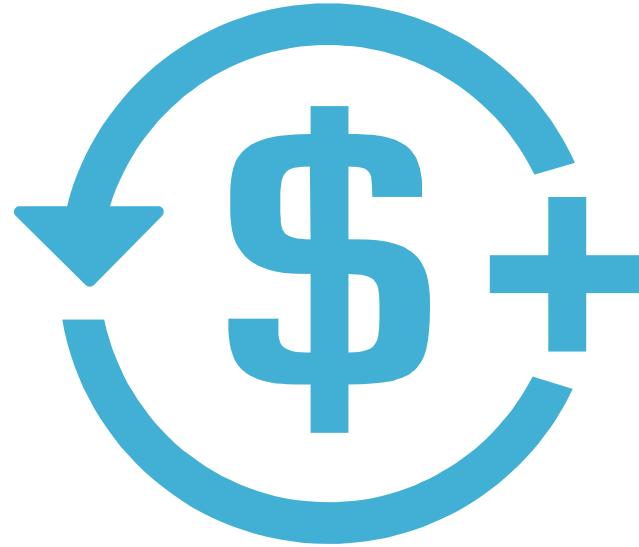
Classification: Public

Market Expectations

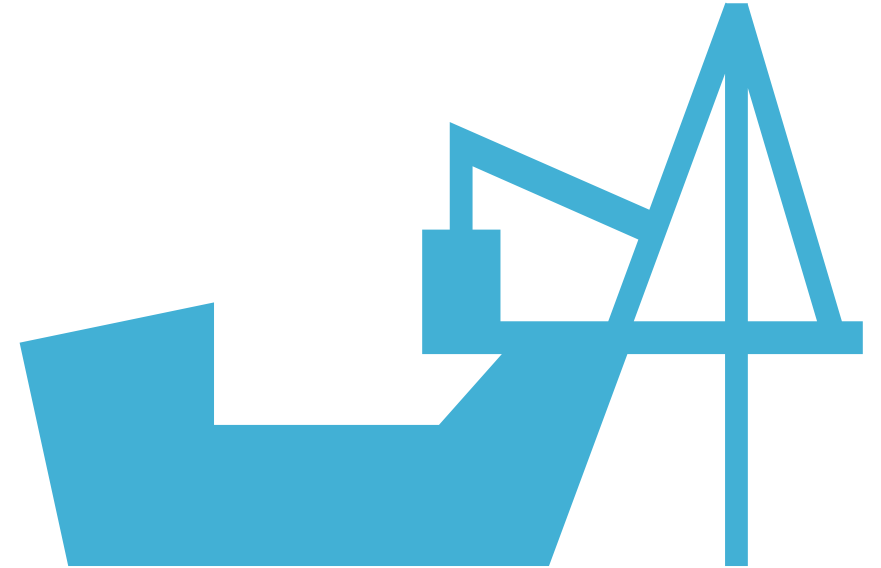
Market Growth



Increased operational cost



Infrastructure





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