









Trondheim, November 2013 Rafael Arenas Acuña Service Manager, OCEA Chile S.A.

OCEA Delouser®, an innovative Delousing Technology

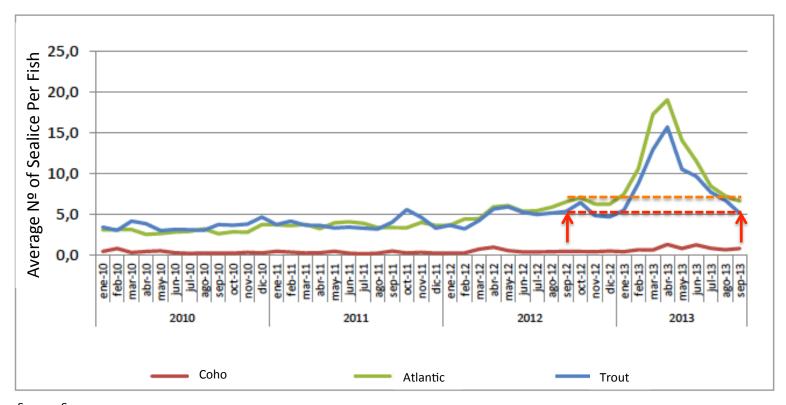


1- Background



SEALICE TENDENCY IN CHILE

Sealice Per Specie



Source: Sernapesca

Comment: It is possible to see that, despite current situation is relatively "normal" we are facing the same scenario than 2012 which finished in a dramatic situation from February to June 2013

1- Background

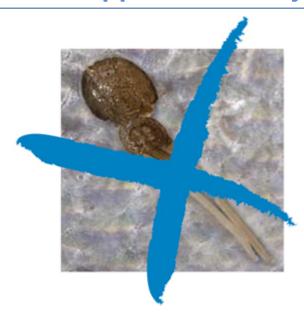


- By the end of 2011 and beginning of 2012, OCEA A/S started a trial process using a new technology based on slightly warm seawater for sealice treatment. OCEA built a system called OCEA Delouser[®], based on this technology.
- Considering that in Chile the *Caligus Rogercresseyi* (Chilean Sea Lice) situation was quite dramatic, in July 2012 the company decided to move the system to Chile, starting a trial process on December 2012.
- From December 2012 to date, more than 1,2 million fish has been treated with excellent results regarding delousing effect and reaching optimal levels of post-treatment mortality.
- Current challenge is to **increase the capacity** of the system as well as do **market introduction** of this innovative solution.

2- Principle



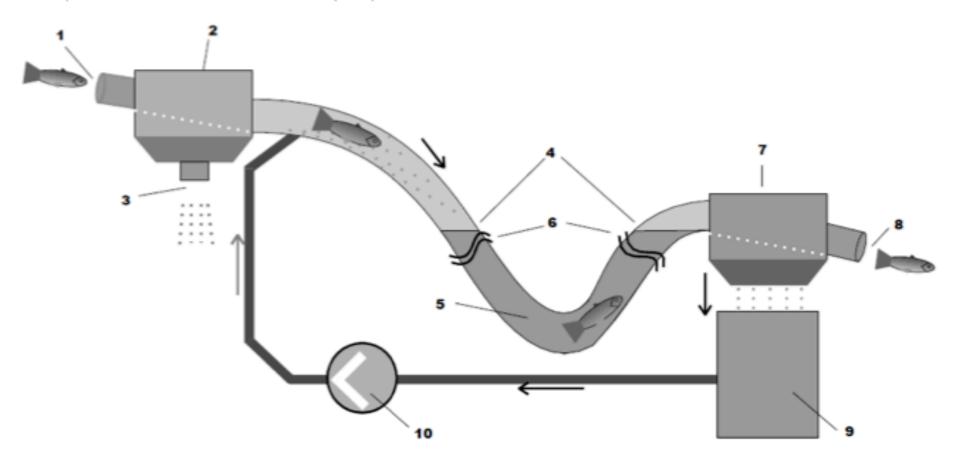
Exposure of Caligus to slightly warm seawater (28 to 35 Celsius Degrees) for Approx. 20 - 30 seconds removes and kills more than 98% of adult lice from the fish and Approx. 40% of juvenile lice.



2- Principle



 Fish is pumped in. 2. Separation fish and water. 3. Cold water outlet. 4. The fish are flushed with warm water. 5. The fish are pumped with warm water in a v-shaped tube. 6. Solid water surface. 7. Separation warm water and fish. 8. Fish is pumped out. 9. Warm water is lead into a tank and reheated to correct temperature. 10. Treatment water is pumped back to treatment tube.

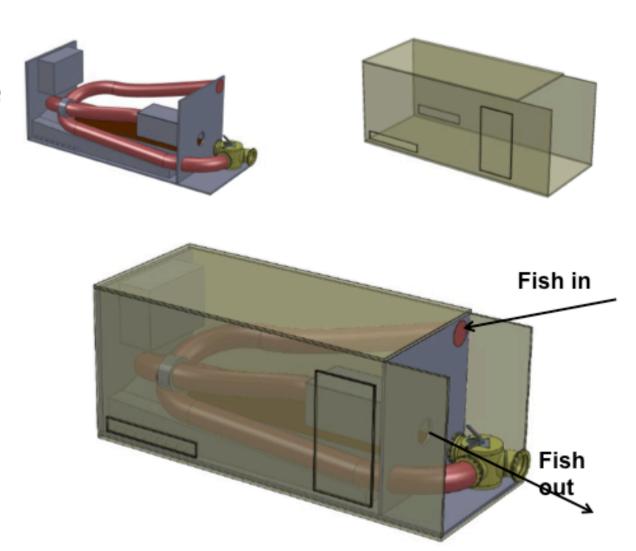


3- OCEA Delouser® - The Machine



2013 Delouser

- Focus on welfare
- Increased heat capacity
- Development of control and instrumentation



3- OCEA Delouser® - The Machine





3- OCEA Delouser® - The Process









Pumping fish to the Delouser

CLEAN FISH

Inlet to the Delouser





Delouser operating



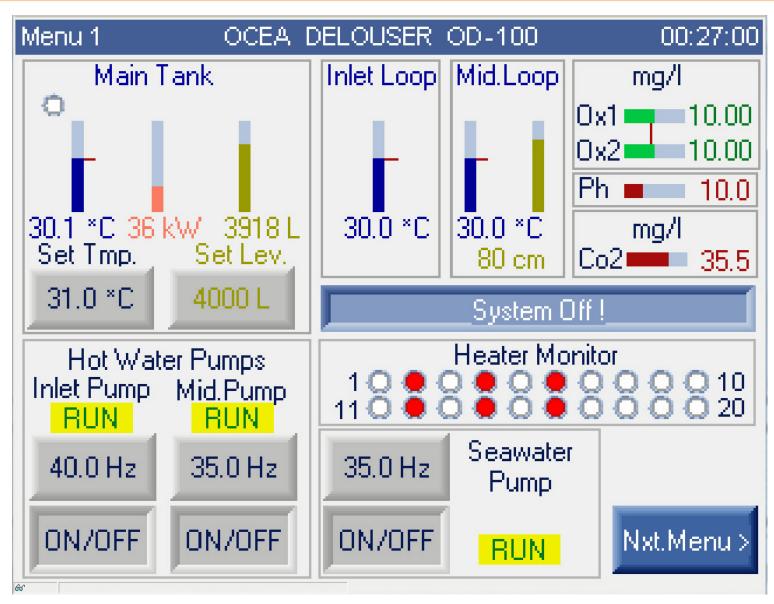
Fish with lice



Outlet back to the cage

3- OCEA Delouser® - The Control





4- Comparison Between Methods



OCEA DELOUSER® AND ALTERNATIVE METHODS COMPARISON

	ORAL TREATMENTS	BATH TREATMENT WITH PYRETHROIDS	BATH TREATMENT WITH AZAMETIFOS	DELOUSER
PROCEDURE	Addition of medicine in the food	Bath using a closed tarpaulin where a chemical is added	Bath using a closed tarpaulin where a chemical is added	Bath using heated sea water in a controlled closed system
ADVANTAGES	Easy to give	Effective in small fish	Effectiveness	Effectiveness Environmentally friendly Possibility to Count & Weight the Fish
7.507.ut17.G25	, g.·· -			Sealice is killed and collected DOES NOT PRODUCE RESISTANCE Cost
	Effectiveness	Effectiveness in fish bigger than 1,5 Kgs- Eliminates in average 50% of adult sealice		System must be proven during at least 12 months in order to validate performance
DISADVANTAGES	Limitations because of pharmaceutical residues	Use of ch	Fish handling	
		Increasing resistance of p	Capacity for big fish	
		Stress i		

5- Results



FIRST STEP - OBJECTIVE: SEA FISH BEHAVIOR AND HEATED WATER EFFECT										
COMPANY	SITE	CAGE	SPECIE	DATE	Nº of Fish	Average Weight	Treatment Effectiveness (Sealice Removal)			Mortality 3 Days After Treatment
							juvenile	adults	female	
			,			Kgs	%	%	%	%
ND Trout		Nov. 12	250	2,8	No Measured			No Measured		
		ND	Trout	Nov. 12	750	2,8	No Measured		No Measured	
		ND	Trout	Nov. 12	1.700	2,8	No Measured		No Measured	
	ľ	ND	Trout	Jan 13	500	1,2	No Measured	100%	No Measued	10,00%
		ND	Atlantic	Jan 13	47.677	0,8	No Measured	100%	No Measued	1,56%
		ND	Atlantic	Jan 13	23.174	1,0	No Measured	100%	No Measued	2.24%
		•		TOTAL	74.051	0,9		100%		1,84%

MAIN IMPROVEMENT: Oxygen Addition after Treatment

COMPANY	SITE	CAGE	SPECIE	DATE	Nº of Fish	Average Weight	•			Mortality 3 Days After Treatment
}							juvenile	adults	female	
						Kgs	%	%	%	%
		ND	Atlantic	March 13	34.085	0,6	No Measured	100%	No Measured	0,46%
		ND	Trout	March 13	31.620	0,5	No Measured	99%	No Measured	0,54%
		ND	Trout	March 13	11.620	0,5	No Measured	98%	No Measured	0,54%
		ND	Atlantic	March 13	2.564	5,0	No Measured	99%	No Measured	2,85%
		ND	Atlantic	March 13	35.000	1,2	No Measured	99%	No Measured	1,29%
		ND	Atlantic	March 13	47.621	1,6	No Measured	99%	No Measured	0,61%
		ND	Atlantic	March 13	50.850	1,6	No Measured	99%	No Measured	0,35%
		ND	Atlantic	June 13	45.088	1,4	No Measured	93%	No Measured	1,110/
15-11-13	·			TOTAL	258.448	1,2		98%		0,73%





MAIN IMPROVEMENT: Extra recirculation pumping in order to avoid that fish remain in the system more than 30 [sec] and degasification system for recirculating water.

THIRD STEP TRIALS - OBJECTIVE: SECOND IMPROVEMENT FOR MORTALITY DECREASE									
COMPANY	SITE	CAGE	SPECIE	DATE	N° of fish	Average Weight	Treatment Effectiveness (Sealice removal)		Mortality 3 Days After Treatment
		0.102	0. 10.1			Kg	Adult / Female %		%
			Atlantic	ago-13	45.135	1,6	94%	69%	0,02%
			Atlantic	ago-13	44.337	1,9	99%	60%	0,16%
			Atlantic	ago-13	47.002	1,7	99%	40%	0,06%
			Atlantic	ago-13	45.835	1,9	98%	50%	0,04%
			Atlantic	ago-13	47.686	1,9	99%	61%	0,03%
			Atlantic	ago-13	42.499	1,8	99%	57%	0,06%
			Atlantic	oct-13	36.212	1,1	97%	77%	0,09%
			Atlantic	oct-13	35.129	1,1	100%	66%	0,09%
			Atlantic	oct-13	43.769	2,5	100%	39%	0,08%
			Atlantic	oct-13	45.416	2,5	99%	28%	0,02%
			Atlantic	oct-13	45.520	2,4	99%	41%	0,60%
			Atlantic	oct-13	46.684	2,3	100%	40%	0,05%
			Atlantic	oct-13	45.008	2,1	100%	58%	0,06%
			Atlantic	oct-13	47.551	2,5	100%	-25%	0,02%
			Atlantic	oct-13	38.967	2,4	97%	37%	0,08%
			Atlantic	oct-13	42.214	2,3	100%	46%	0,02%
			Atlantic	oct-13	33.385	2,7	100%	32%	0,04%
			Atlantic	oct-13	48.723	2,4	95%	5%	0,07%
			Atlantic	oct-13	44.018	2,7	96%	35%	0,10%
			Atlantic	oct-13	43.855	0,5	94%	15%	0,08%
			Atlantic	oct-13	43.532	0,5	97%	9%	کہوں۔ 🗸
15-11-13				TOTAL	912.477	2,0	98%	39%	0,09%

6- Current Challenges



CAPACITY

Current Situation

- System's capacity is 30 [ton/h].
- Pumping method (mammut pump).
- Enough heating capacity for 30 [ton/h].

Challenges / Tasks

- Desirable capacity is 100 [ton/h].
- Replace the pumping system by a direct one able to pump directly the fish from the cage.
- Include an additional heating system.

Going from 30 to 100 [ton/h] is just matter of pumping and heating capacity. This issue can be addressed using larger pumps, larger pipes and more heaters, OR work with two (or three or "N") machines in parallel mounted on a boat. The customer decides...

8- Questions? / Comments?



